

## DRYSHIPS INC. REPORTS FINANCIAL AND OPERATING RESULTS FOR THE FOURTH QUARTER OF 2017

**February 27, 2018**, Athens, Greece. DryShips Inc. (NASDAQ:DRYS) ("DryShips" or the "Company"), a diversified owner of ocean going cargo vessels, today announced its unaudited financial and operating results for the quarter ended December 31, 2017.

## Fourth Quarter 2017 Financial Highlights

- For the fourth quarter of 2017, the Company reported a net income of \$11.5 million, or \$0.11 basic and diluted earnings per share.

Included in the fourth quarter of 2017 results are the following:

- Net income associated with "mark-to-market" accounting of the Company's 49.0% ownership in Heidmar Holdings LLC, a global tanker pool operator, of \$9.7 million, or \$0.09 per share.
- Gain on the sale of the Company's 2001 built Panamax vessel, the *Ecola*, to an unaffiliated buyer, of \$4.4 million, or \$0.04 per share.

Excluding the above, the Company's net results would have amounted to a net loss of \$2.6 million, or \$0.02 per share.

- The Company reported Adjusted EBITDA of \$9.9 million for the fourth quarter of 2017. <sup>(1)</sup>

# Updated Key Information as of February 26, 2018

- Cash and cash equivalents: approximately \$41.0 million (or \$0.39 per share)
- Book value of vessels: approximately \$821.7 million (or \$7.88 per share)
- Debt outstanding balance: approximately \$237.0 million (or \$2.27 per share)
- Number of Shares Outstanding: 104,274,708

## **Recent Developments**

• Drawdown of previously announced New Secured Credit Facility

On January 26, 2018, the previously announced \$90.0 million secured credit facility with a commercial lender was fully drawdown. The \$90.0 million secured credit facility is secured by the Company's four tanker vessels, has a tenor of five years, bears an interest rate of LIBOR plus margin, is repayable in quarterly installments and has customary financial covenants.

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP measure; please see later in this press release for reconciliation to net income/(loss).

## • New Secured Credit Facility

On January 29, 2018, the Company signed the previously announced \$35.0 million secured credit facility with a commercial lender. The \$35.0 million secured credit facility is secured by three of the Company's drybulk carriers, has a tenor of six years, bears an interest rate of LIBOR plus margin, is repayable in quarterly installments and has customary financial covenants. The Company's expects to drawdown the full amount of the facility during March 2018.

• Repayment of the Credit Facility with Sierra Investments Inc.

On February 1, 2018, the Company repaid in full the outstanding balance of approximately \$73.8 million under the credit facility with Sierra Investments Inc., an entity that may be deemed to be affiliated with Mr. George Economou, the Company's Chairman and Chief Executive Officer.

## • Firm Commitment for a New Secured Credit Facility

On February 5, 2018, the Company received a firm commitment for a senior secured credit facility of up to \$30.0 million from a major European commercial lender. The facility is expected to be secured by two of the Company's drybulk vessels, have a tenor of six years, bear an interest rate of LIBOR plus margin, be repayable in quarterly installments and have customary financial covenants. The facility remains subject to definitive documentation.

# <u>Fleet List</u>

# The table below describes the Company's fleet as of February 27, 2018:

	Year		Gross rate	Redelivery	
	<u>Built</u>	DWT	Per day	Earliest	Latest
Drybulk fleet					
Panamax:					
Bargara	2002	74,832	Spot	N/A	N/A
Capitola	2001	74,816	Spot	N/A	N/A
Catalina	2005	74,432	Spot	N/A	N/A
Levanto	2001	73,925	Spot	N/A	N/A
Ligari	2004	75,583	Spot	N/A	N/A
Maganari	2001	75,941	Spot	N/A	N/A
Majorca	2005	74,477	Spot	N/A	N/A
Marbella	2000	72,561	Spot	N/A	N/A
Mendocino	2002	76,623	Spot	N/A	N/A
Rapallo	2009	75,123	Spot	N/A	N/A
Raraka	2012	76,037	Spot	N/A	N/A
Redondo	2000	74,716	Spot	N/A	N/A
<b>N</b>					
Newcastlemax:	2012	205 170		1.0	I 10
Bacon	2013	205,170	T/C Index Linked	Aug-18	Jan-19
Judd	2015	205,796	\$9,350	Feb-18	Apr-18
Marini	2014	205,854	T/C Index Linked	Dec-18	Feb-19
Morandi	2013	205,854	T/C Index Linked	Feb-18	May-18
Kamsarmax:					
Castellani	2014	82,129	Spot	N/A	N/A
Kelly	2017	81,300	Spot	N/A	N/A
Matisse	2014	81,128	Spot	N/A	N/A
Nasaka	2014	81,918	Spot	N/A	N/A
Valadon	2014	81,198	Spot	N/A	N/A
<u>Tanker fleet</u>					
Very Large Crude Carrier:					
Shiraga	2011	320,105	Spot	N/A	N/A
Suezmax:					
			\$18,000 Base rate		
Samsara	2017	159,855	plus profit share	Mar22	May-25
Aframax:					
Balla	2017	113,293	Spot	N/A	N/A
Stamos	2012	115,666	Spot	N/A	N/A

#### Gas Carrier fleet

Very Large	Gas	Carriers:
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Anderida	2017	51,850	\$30,000	Jun22	Jun25
Aisling	2017	51,850	\$30,000	Sep22	Sep25
Mont Fort	2017	51,850	\$28,833	Nov27	Nov27
Mont Gelé	2018	51,850	\$28,833	Jan28	Jan28
Offshore Supply fleet					
Platform Supply Vessels:					
Crescendo	2012	1,457	Laid up	N/A	N/A
Colorado	2012	1,430	Laid up	N/A	N/A
Oil Spill Recovery Vessels:					
Indigo	2013	1,401	Laid up	N/A	N/A
Jacaranda	2012	1,360	Laid up	N/A	N/A
Emblem	2012	1,363	Laid up	N/A	N/A
Jubilee	2012	1,317	Laid up	N/A	N/A

### Drybulk, Tanker and Gas Carrier Segments Summary Operating Data (unaudited)

(Dollars in thousands, except average daily results)

<u>Drybulk</u>	Three Months Ended	l December 31,	Year Ended Dec	ember 31,
	2016	2017	2016	2017
Average number of vessels <sup>(1)</sup>	15.2	22.0	19.4	18.1
Total voyage days for vessels <sup>(2)</sup>	1,221	1,952	6,404	6,534
Total calendar days for vessels <sup>(3)</sup>	1,394	2,022	7,116	6,604
Fleet utilization <sup>(4)</sup>	87.6%	96.5%	90.0%	98.9%
Time charter equivalent <sup>(5)</sup>	\$5,444	\$11,410	\$3,658	\$8,544
Vessel operating expenses (daily) <sup>(6)</sup>	\$4,772	\$6,385	\$4,826	\$6,061

<u>Tanker</u>	Three Months Ended	December 31,	Year Ended Dec	cember 31,			
	2016	2017	2016	2017			
Average number of vessels <sup>(1)</sup>	-	4.0	-	2.5			
Total voyage days for vessels <sup>(2)</sup>	-	368	-	911			
Total calendar days for vessels <sup>(3)</sup>	-	368	-	911			
Fleet utilization <sup>(4)</sup>	-	100%	-	100%			
Time charter equivalent <sup>(5)</sup>	-	\$17,003	-	\$13,216			
Vessel operating expenses (daily) <sup>(6)</sup>	-	\$7,745	-	\$9,693			

<u>Gas Carrier</u>	Three Months Ended	December 31,	Year Ended Dec	,			
	2016	2017	2016	2017			
Average number of vessels <sup>(1)</sup>	-	2.6	-	1.0			
Total voyage days for vessels <sup>(2)</sup>	-	241	-	355			
Total calendar days for vessels <sup>(3)</sup>	-	241	-	355			
Fleet utilization <sup>(4)</sup>	-	100%	-	100%			
Time charter equivalent <sup>(5)</sup>	-	\$28,058	-	\$27,994			
Vessel operating expenses (daily) <sup>(6)</sup>	-	\$13,220	-	\$16,183			

(1) Average number of vessels is the number of vessels that constituted the Company's fleet for the relevant period, as measured by the sum of the number of days each vessel was a part of the Company's fleet during the period divided by the number of calendar days in that period.

(2) Total voyage days for fleet are the total days the vessels were in the Company's possession for the relevant period net of dry-docking and laidup days.

(3) Calendar days are the total number of days the vessels were in the Company's possession for the relevant period including dry-docking days and laid-up days.

(4) Fleet utilization is the percentage of time that the Company's vessels were available for revenue generating voyage days, and is determined by dividing voyage days by fleet calendar days for the relevant period.

(5) Time charter equivalent, or TCE, is a measure of the average daily revenue performance of a vessel on a per voyage basis. The Company's method of calculating TCE is consistent with industry standards and is determined by dividing voyage revenues (net of voyage expenses) by voyage days for the relevant time period. Voyage expenses primarily consist of port, canal and fuel costs that are unique to a particular voyage and are paid by the charterer under a time charter contract, as well as commissions. TCE revenues, a non-U.S. GAAP measure, provides additional meaningful information in conjunction with revenues from the Company's vessels, the most directly comparable U.S. GAAP measure, because it assists the Company's management in making decisions regarding the deployment and use of its vessels and in evaluating their financial performance. TCE is also a standard shipping industry performance measure used primarily to compare period-to-period changes in a shipping company's performance despite changes in the mix of charter types (i.e., spot charters, time charters and bareboat charters) under which the vessels may be employed between the periods. Please see below for a reconciliation of TCE rates to voyage revenues.

(6) Daily vessel operating expenses, which includes crew costs, provisions, deck and engine stores, lubricating oil, insurance, maintenance and repairs is calculated by dividing vessel operating expenses by fleet calendar days net of laid-up days for the relevant time period.

# Drybulk, Tanker and Gas Carrier Segments Summary Operating Data (unaudited) - continued (In thousands of U.S. dollars, except for TCE rate, which is expressed in Dollars, and voyage days)

<u>Drybulk</u>		Three Months	Endec	l December 31,	Year Ended	mber 31,			
		2016		2017	 2016	2016 2017   30,777 \$ 65,724			
Voyage revenues	\$	8,745	\$	25,808	\$ 30,777	\$	65,724		
Voyage expenses		(2,098)		(3,536)	(7,349)		(9,900)		
Time charter equivalent revenues	\$	6,647	\$	22,272	\$ 23,428	\$	55,824		
Total voyage days for fleet		1,221		1,952	 6,404		6,534		
Time charter equivalent (TCE)	\$	5,444	\$	11,410	\$ 3,658	\$	8,544		

<u>Tanker</u>	Thre	e Months En	ided I	December 31,		Year Ended December 31,			
	-	2016 2017				2016		2017	
Voyage revenues	\$	- \$	\$	9,786	\$	-	\$	20,858	
Voyage expenses		-		(3,529)		-		(8,818)	
Time charter equivalent revenues	\$	- \$	\$	6,257	\$	-	\$	12,040	
Total voyage days for fleet		-		368		-		911	
Time charter equivalent (TCE)	\$	- \$	\$	17,003	\$	-	\$	13,216	

<u>Gas Carrier</u>	Tł	Three Months Ended December 31,					Year Ended December 31,				
		2016		2017		2016	2017				
Voyage revenues	\$	-	\$	7,000	\$	-	\$	10,316			
Voyage expenses		-		(238)		-		(378)			
Time charter equivalent revenues	\$	-	\$	6,762	\$	-	\$	9,938			
Total voyage days for fleet		-		241		-		355			
Time charter equivalent (TCE)	\$	-	\$	28,058	\$	-	\$	27,994			

# **DryShips Inc.**

# <u>Financial Statements</u> <u>Unaudited Condensed Consolidated Statements of Operations</u>

(Expressed in Thousands of U.S. Dollars except for share and per share data)		Three Months	End	led December 31,		Year Ended	Dece	ember 31.
, , , , , , , , , , , , , , , , , , ,	_	2016		2017	· ·	2016	_	2017
REVENUES:								
Voyage revenues	\$	12,844	\$	42,593	\$	51,934	\$	100,716
	_	12,844	-	42,593	•	51,934	-	100,716
EXPENSES:								
Voyage expenses		2,461		7,308		9,209		19,704
Vessel operating expenses		9,009		18,973		45,563		59,348
Depreciation		871		6,334		3,466		14,966
Vessels impairment, (gain)/loss on sales and other		64,507		(4,425)		106,343		(4,125)
Goodwill impairment charge		7,002		-		7,002		-
General and administrative expenses		14,333		7,334		39,708		30,972
Other, net		1,014	-	219		(258)	_	900
Operating income/(loss)		(86,353)		6,850		(159,099)		(21,049)
OTHER INCOME / (EXPENSES): Interest and finance costs, net of interest income Gain on debt restructuring Loss on private placement Other, net	_	(1,713) 10,465 85	_	(5,029)		(8,776) 10,477 - 166		(13,342) (7,600) (553)
Total other expenses, net	_	8,837	-	(5,061)		1,867	-	(21,495)
Net income/(loss)		(77,516)		1,789		(157,232)		(42,544)
Earnings/(losses) on affiliate		-	-	9,666		(41,454)	-	9,666
Net income/(loss) attributable to DryShips Inc.	\$_	(77,516)	\$	11,455	\$	(198,686)	\$_	(32,878)
Net income/(loss) attributable to DryShips Inc. common stockholders	_	(84,607)		11,455		(206,381)	-	(30,073)
Earnings/(Losses) per common share, basic and diluted Weighted average number of shares, basic and	\$	(53,078.42)	\$	0.11	\$	(455,587.20)	\$	(0.85)
diluted (1)		1,594		103,088,937		453		35,225,784

(1) Share and per share data for 2016 give effect to a cumulative 1-for-980 reverse stock split between April 11, 2017 and July 21, 2017.

# **DryShips Inc.**

# **Unaudited Condensed Consolidated Balance Sheets**

(Expressed in Thousands of U.S. Dollars)	-	December 31, 2016 December 31, 201				
ASSETS						
Cash, cash equivalents, including restricted cash (current and non-current) Other current and non-current assets Advances for vessels under construction Vessels, net <b>Total assets</b>	\$ - =	76,774 21,406 95,550 193,730	\$	30,226 133,379 31,898 749,088 944,591		
LIABILITIES AND STOCKHOLDERS' EQUITY						
Total debt Total other liabilities Total stockholders' equity <b>Total liabilities and stockholders' equity</b>	\$_	133,428 10,528 49,774 193,730	\$	216,969 10,920 716,702 944,591		

## Adjusted EBITDA Reconciliation

Adjusted EBITDA represents earnings before interest, taxes, depreciation and amortization, vessel and investment impairments and certain other non-cash items as described below and gains or losses on interest rate swaps. Adjusted EBITDA does not represent and should not be considered as an alternative to net income or cash flow from operations, as determined by United States generally accepted accounting principles ("U.S. GAAP"), and the Company's calculation of adjusted EBITDA may not be comparable to that reported by other companies. Adjusted EBITDA is included herein because it is a basis upon which the Company measures its operations. Adjusted EBITDA is also used by the Company's lenders as a credit metric and the Company believes that it presents useful information to investors regarding a company's ability to service and/or incur indebtedness.

The following table reconciles net income/(loss) to Adjusted EBITDA:

(Dollars in thousands)	-	Three Months Ended December 31, 2016	 Three Months Ended December 31, 2017		Year Ended December 31, 2016		Year Ended December 31, 2017
Net income/(loss) attributable to Dryships Inc	\$	(77,516)	\$ 11,455	\$	(198,686)	\$	(32,878)
Add: Net interest expense		1,713	5,029		8,776		13,342
Add: Depreciation		871	6,334		3,466		14,966
Add: Dry-dockings and class survey costs		-	1,113		181		1,113
Add: Impairments losses/(gain) on sales and other		64,507	(4,425)		106,343		(4,125)
Add: Goodwill impairment charge		7,002	-		7,002		-
Add: Loss on private placement		-	-		-		7,600
Add: Gain on debt restructuring		(10,465)	-		(10,477)		-
Add: Income taxes		17	71		38		152
Add: Gain on interest rate swaps		-	-		(403)		-
Add: (Earnings)/losses of affiliate	_	-	 (9,666)	_	41,454	_	(9,666)
Adjusted EBITDA	\$	(13,871)	\$ 9,911	\$	(42,306)	\$	(9,496)

## About DryShips Inc.

The Company is a diversified owner of ocean going cargo vessels that operate worldwide. The Company owns a fleet of 35 vessels comprising of (i) 12 Panamax drybulk vessels; (ii) 4 Newcastlemax drybulk vessels; (iii) 5 Kamsarmax drybulk vessels; (iv) 1 Very Large Crude Carrier; (v) 2 Aframax tankers; (vi) 1 Suezmax tanker; (vii) 4 Very Large Gas Carriers; and (viii) 6 offshore support vessels, including 2 platform supply and 4 oil spill recovery vessels.

DryShips' common stock is listed on the NASDAQ Capital Market where it trades under the symbol "DRYS."

Visit the Company's website at www.dryships.com

### **Forward-Looking Statement**

Matters discussed in this press release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The Private Securities Litigation Reform Act of 1995 provides safe harbor protections for forward-looking statements in order to encourage companies to provide prospective information about their business. The Company desires to take advantage of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and is including this cautionary statement in connection with such safe harbor legislation.

Forward-looking statements reflect the Company's current views with respect to future events and financial performance and may include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts. The forward-looking statements in this release are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in the Company's records and other data available from third parties. Although the Company believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond the Company's control, the Company cannot assure you that it will achieve or accomplish these expectations, beliefs or projections.

Important factors that, in the Company's view, could cause actual results to differ materially from those discussed in the forward-looking statements include the factors related to spin-off of the Company's gas business, the strength of world economies and currencies, general market conditions, including changes in charter rates, utilization of vessels and vessel values, failure of a seller or shipyard to deliver one or more vessels, failure of a buyer to accept delivery of a vessel, the Company's inability to procure acquisition financing, default by one or more charterers of the Company's ships, changes in demand for drybulk, oil or natural gas commodities, changes in demand that may affect attitudes of time charterers, scheduled and unscheduled drydockings, changes in the Company's voyage and operating expenses, including bunker prices, dry-docking and insurance costs, changes in governmental rules and regulations, changes in the Company's relationships with the lenders under its debt agreements, potential liability from pending or future litigation, domestic and international political conditions, potential disruption of shipping routes due to accidents, international hostilities and political events or acts by terrorists.

Risks and uncertainties are further described in reports filed by DryShips Inc. with the Securities and Exchange Commission, including the Company's most recently filed Annual Report on Form 20-F, as amended.

### **Investor Relations / Media:**

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