

# DryShips Inc.

2nd Quarter Ended June 30, 2009

# Earnings Presentation













NASDAQ: "DRYS"

July 31st, 2009

## **Forward Looking Statements**

Matters discussed in this presentation may constitute forward-looking statements. Forward-looking statements reflect the Company's current views with respect to future events and financial performance and may include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts.

The forward-looking statements in this release are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in our records and other data available from third parties. Although DryShips Inc. believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond our control, DryShips Inc. cannot assure you that it will achieve or accomplish these expectations, beliefs or projections. Important factors that, in the Company's view, could cause actual results to differ materially from those discussed in the forward-looking statements include the strength of world economies and currencies, general market conditions, including changes in charterhire rates and vessel values, changes in demand that may affect attitudes of time charterers to scheduled and unscheduled drydocking, changes in DryShips Inc.'s operating expenses, including bunker prices, dry-docking and insurance costs, or actions taken by regulatory authorities, potential liability from pending or future litigation, domestic and international political conditions, potential disruption of shipping routes due to accidents and political events or acts by terrorists.

Risks and uncertainties are further described in reports filed by DryShips Inc. with the US Securities and Exchange Commission.

# **Agenda**

- Second Quarter 2009 Highlights
- II Financial Overview
- **III** Industry Overview
- **IV** Conclusion
- V Q & A



# **Second Quarter 2009 Highlights**



### Q2 2009 Results

### Reported Net Profit: \$ 52.8 million or \$ 0.24 per share

### **Unusual Events Affecting Q2 Results:**

Plus	Contract termination fees and forfeiture of vessel deposits	\$ 44.8 m
Less	Gain associated with the valuation of the Company's interest rate swaps	\$ 51.6 m
Plus	Amortization of stock based compensation	\$ 9.5 m

Adjusted Net Profit: \$55.5 million or \$0.25 per share



### Q2 2009 Highlights

- > Completed ATM equity offering raising gross proceeds of \$475 million
- > Secured waivers for an additional \$1.9 billion in debt
- > Cancelled contract for Capesize vessel hull no H2089
- > Signed 3-year contract with Petrobras for Leiv Eiriksson
- > Completed acquisition of newbuilding drillships hull no 1837 & 1838



### **Acquired 25% of Primelead**

- Company acquired remaining 25% minority interest in Primelead Shareholders Inc. from certain related and third party sellers
- Consideration for the acquisition:
  - Cash consideration of \$50 million payable upon closing
  - Mandatory Convertible Preferred Stock of face value \$280 million to be issued to the Sellers
- Transaction provides DryShips the full benefit of the cash flows from the attractive ultra deepwater drilling market
- Structure limits cash outflow and implies issuance of DryShips stock at a 27.5% premium
- Cash preserved for distressed acquisitions
- Attractive transaction multiple of EBITDA compared to peers
- Accretive to earnings and improves debt / cap ratio
- Aligns the interest of all shareholders
- > Chairman and CEO, George Economou, continues his long-term commitment to DryShips



# **Financial Overview**



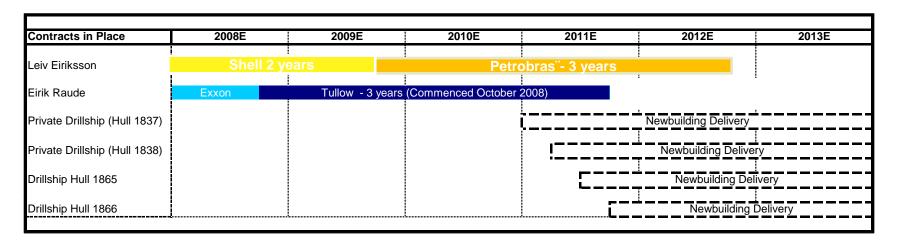
# **Fixed Revenue: Dry Bulk**

Summary of Long Term Tin	ne Charters		
	H2 2009	2010	2011
Average Number of Vessels on Long Term Time Charters	33.7	34.6	29.9
Average Number of Vessels Owned For The Period	38.5	39.5	41.0
% of Fleet on Long Term Time Charter	87%	87%	73%
Spot Days	880	1,809	4,052
Days Fixed Under Time Charter	6,144	12,611	10,735
Gross Revenue From Long Term Time Charters	\$ 216.5 m	\$ 437.5 m	\$ 405.1 m
Average Gross Rate of Long Term Time Charters	\$35,250 p/d	\$34,700 p/d	\$37,750 p/d

Total revenues from time charters for the next 2.5 years: \$ 1.1 billion



# **Fixed Revenue: Ultra Deep Water**



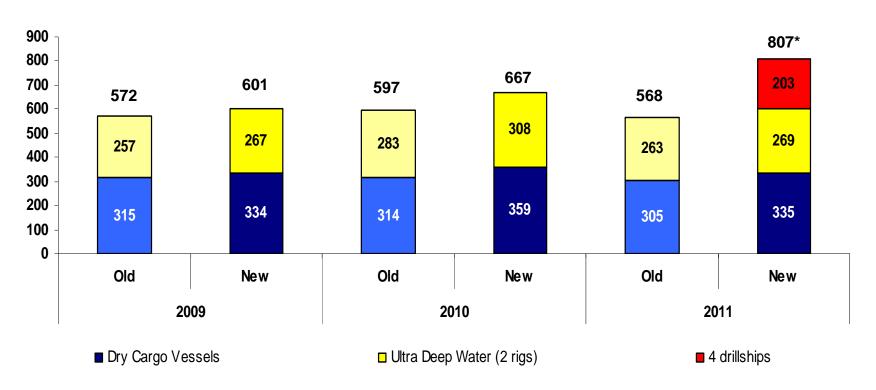
Semi- Submersible  Rigs  Built  Employment		Rede	livery		Operating	Backlog		
Rigs	Built	Employment	Earliest	Latest	Customer	Area	(\$mm)	
Leiv Eiriksson	2001	T/C	Sep – 09	Dec - 09	Shell	North Sea	\$ 70	
		T/C	Sep – 12	Dec – 12	Petrobras	Black Sea	\$ 630	
Eirik Raude	2002	T/C	Sep – 11	Oct – 11	Tullow	Off-shore Ghana	\$ 576	

Total

\$1,276

## **Securing The Future**

#### Fixed EBITDA Estimates



#### Notes:

- The two bars represent our old estimates versus updated numbers following the fixing of the 12 vessels
- EBITDA has been estimated on the basis of Gross Revenues, excluding G&A's and drydock expenses
- Assumed utilization rate of 95% for the rigs
- UDW (2 rigs) estimates only include the two fixed rigs Leiv Eiriksson and Eirik Raude
- For 2011 the 4 UDW drillships are assumed fixed upon delivery at \$500,000 per day (with 1 month mobilization period)





# **Actual and Post-Primelead Capital Structure**

	ACTUAL June 30, 2009	PROFORMA(1) June 30, 2009
	(USD thousands	- Unaudited)
Cash and cash equivalents (2)	475,904	425,904
Restricted cash	334,783	334,783
Total cash and liquidity	810,687	760,687
Total debt	2,600,688	2,600,688
Total stockholders equity (3)	2,283,727	2,679,147
Total capitalization	4,884,415	5,279,835
Debt/Capitalization	53.24%	49.26%
Net debt/Capitalization	43.94%	40.72%

- (1) Proforma for the Acquisition of noncontrolling interests in Primelead which transaction closed on July 15, 2009
- (2) Proforma cash adjusted by \$50 million for the cash consideration paid to former owners of Primelead
- (3) Proforma stockholders' equity adjusted for the \$395 million noncontrolling interest as of June 30, 2009



# CAPEX Schedule (as of June 30th, 2009)

(USD thousands)

	FY2009	FY2010	FY2011	<u>Total</u>
Drybulk vessels:				
Hull 1519A	16,880	-	-	16,880
Kambara Hull SS058	5,425	37,975	-	43,400
Kambara Hull SS059	5,425	37,975	-	43,400
	27,730	75,950	-	103,680
<u>Drillships:</u>				
Hull 1865	-	208,082	300,675	508,757
Hull 1866	-	208,082	300,675	508,757
Hull 1837	47,837	435,448	-	483,285
Hull 1838	47,837	153,159	282,039	483,035
	95,674	1,004,771	883,389	1,983,834
Grand total	123,404	1,080,721	883,389	2,087,514

#### Note:

Maintenance CAPEX (Drydock) is estimated at about \$ 10 million per year





# **Proforma Debt Repayment Schedule\***

(USD thousands)

		Long-term Debt							
	Drybulk Segment	<b>Drilling Rig Segment</b>	<u>Total</u>						
Remaining 2009	90,526	116,266	206,792						
FY 2010	150,976	254,886	405,862						
FY 2011	132,151	260,329	392,480						
FY 2012	130,701	89,912	220,613						

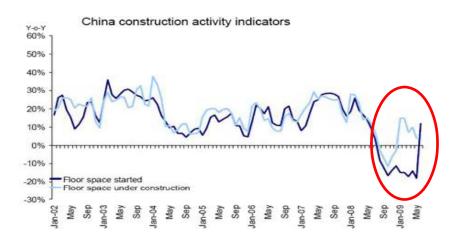


<sup>\*</sup> As of June 30th, 2009

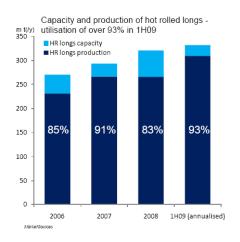
# **Industry Overview**



# China in Overdrive – Strong End-User Demand











# **Deliveries Significantly Below Estimates**

Total Dry Bulk Fleet	Dwt	No of ships
Orderbook	295	3420
Orderbook beginning of 2009 for delivery 09	71.3	964
Delivered Jan-Jun	14.5	186
Scheduled for delivery during same period	22.3	334
'Slippage' to date	35%	44%
% of '09 Orderbook delivered in 1H 2009	20%	19%



# **Ultra Deep Water Drillships – Limited Availability**

### Ultra deepwater rigs available before 4Q11

Rig Name	Year	Water	Customer/s	Country	Contract	Dayrate	2009	2010	2011
	built	depth ft.			Expires	\$'/day	1Q 2Q 3Q 4Q	1Q 2Q 3Q 4Q	1Q 2Q 3Q 40
Cajun Express	2001	8,500	Shell/Chevron	USGoM	Feb-10	463			
Sedco Express	2001	7,500	BP	Angola	May-10	188			
West Gemini	2010	10,000	Available	S. Korea	Jul-10	NA	Samsung		
ENSCO 7500	2000	8,000	Chevron	Australia	Aug-10	550			
Pacific Bora	2010	10,000	Available	S. Korea	Sep-10	NA	Samsung		
Deepwater Horizon	2001	8,000	BP	USGoM	Oct-10	278			
Maersk Semi TBN III	2010	10,000	Available	Singapore	Dec-10	NA	Keppel		
Cardiff Marine DS TBN1	2010	10,000	Available	S. Korea	Dec-10	NA	Samsung		
Sedco Energy	2001	7,500	Chevron	Nigeria	Dec-10	476			
Discoverer Enterprise	1999	8,450	BP	USGoM	Feb-11	520			
Discoverer Deep Seas	2001	10,000	Chevron	USGoM	Feb-11	499			
Stena Tay	1999	8,100	Total	Nigeria	Feb-11	430			
Cardiff Marine DS TBN2	2011	10,000	Available	S. Korea	Mar-11	NA	Samsung		
Pacific Scirocco	2011	10,000	Available	S. Korea	Mar-11	NA	Samsung		
Petrorig 4	2011	10,000	Available	Singapore	Apr-11	NA	Jurong		
Seadragon 2	2010	10,000	Available	Singapore	Apr-11	NA	Jurong		
DeepSea Metro 1*	2011	10,000	Available	S. Korea	May-11	NA	Hyundai		_
Pacific Mistral	2011	10,000	Available	S. Korea	May-11	NA	Samsung		
Pacific Santa Ana	2011	10,000	Available	S. Korea	Jul-11	NA	Samsung		
Dryships TBN 1	2011	10,000	Available	S. Korea	Jul-11	NA	Samsung		
Dryships TBN 2	2011	10,000	Available	S. Korea	Jul-11	NA	Samsung		
West ∀enture	2000	5,905	Statoil	Norway	Aug-11	248			
Deepwater Frontier	1999	10,000	Reliance	India	Sep-11	476			
ENSCO 8504	2011	8,500	Available	Singapore	Sep-11	NA	Keppel		

Page 18

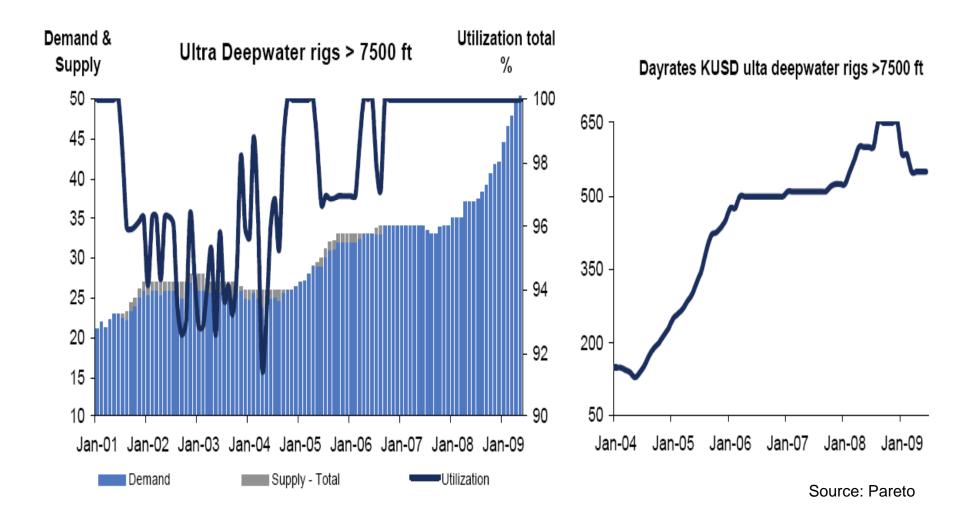
Source: Pareto, ODS-Petrodata

DryShips Inc.





# **UDW Industry – Rising Enquiry → Stabilized Day Rates**





# Conclusion



### **DRYS Investment Thesis**

### Low entry point in the commodity cycle – ride the rebound

- Resilient growth trend in China & India
- Dry bulk commodity demand rebounding
- Oil prices rebounding Capex will rise to quench energy thirst
- Solid cashflow from fixed dry bulk and drilling segments
- **EPS Impact of drillship opportunities**
- DRYS oversold
- Leading consolidator distressed opportunities







## Appendix 1 – Condensed Consolidated Income Statements (unaudited)

(Expressed in Thousands of U.S. Dollars except for share and per share data)		Three Month	: En	ded June 30		Six Month	e En	ded June 30,
except for share and per share data)	_	2008	, 1211	2009	• •	2008	3 1211	2009
	_							
REVENUES:								
Voyage revenues	\$	258,921	\$	106,866	\$	490,984	\$	204,468
Revenues from drilling contracts	_	43,795		103,618		43,795		202,632
		302,716		210,484		534,779		407,100
EXPENSES:								
Voyage expenses		13,942		6,959		28,092		15,705
Vessel operating expenses		19,877		17,873		37,650		36,078
Drilling rigs operating expenses		13,388		35,299		13,388		69,326
Depreciation and amortization		33,517		48,736		57,935		97,153
Loss (gain) on sale of vessels		(135,815)		6		(160,258)		(2,432)
Loss on contract cancellations, net		-		44,764		-		215,532
General and administrative expenses	_	19,642		21,929		25,347		43,420
Operating income / (loss)		338,165		34,918		532,625		(67,682)
OTHER INCOME / (EXPENSES):								
Interest and finance costs, net of interest income		(25,652)		(22,097)		(38,544)		(48,654)
Gain on interest rate swaps		12,153		51,576		6,079		60,294
Other, net		518		(2,074)		499		(535)
Equity in income of investee		(7,750)		-		(6,893)		-
Income taxes		(867)		(3,453)		(867)		(6,354)
Total other income / (expenses), net	_	(21,598)		23,952		(39,726)		4,751
Net income / (loss)		316,567		58,870		492,899		(62,931)
Net income attributable to Noncontrolling interests	_	(16,813)		(6,115)		(16,813)		(6,115)
Net income / (loss) attributable								
to Dryships Inc. common stockholders	\$_	299,754	\$	52,755	\$	476,086	\$	(69,046)
Earnings per common share, basic	\$	6.95	\$	0.24	\$	11.67	\$	-0.42
Weighted average number of shares, basic		42,150,753		216,344,623		40,173,941	·	163,011,168
								0.15
Earnings per common share, diluted	\$	6.95	\$	0.24	\$	11.67	\$	-0.42
Weighted average number of shares, diluted		42,208,141		216,344,623		40,177,016		163,011,168

### <u>Appendix 2 – Condensed Consolidated Balance Sheets (unaudited)</u>

(Expressed in Thousands of U.S. Dollars				
except for share and per share data)	Dec	cember 31, 2008		June 30, 2009
ASSETS .				
CURRENT ASSETS:				
Cash and cash equivalents	\$	303,114	\$	475,904
Restricted cash		320,560		334,783
Trade accounts receivable, net		52,441		28,777
Other current assets		44,312		52,855
Total current assets		720,427		892,319
FIXED ASSETS, NET:				
Advances for vessels under construction and acquisitions		535,616		1,100,502
Vessels, net		2,134,650		2,084,220
Drilling rigs, machinery and equipment ,net		1,393,158		1,360,127
Total fixed assets, net		4,063,424		4,544,849
OTHER NON CURRENT ASSETS:				
Other non-current assets		58,829		64,918
Total non current assets, net		58,829		64,918
Total assets	\$	4,842,680	\$	5,502,086
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
CURRENT LIABILITIES:				
Current portion of long-term debt	\$	2,370,556	\$	1,839,846
Other current liabilities		154,492		135,237
Total current liabilities		2,525,048		1,975,083
NON CURRENT LIABILITIES				
Long term debt, net of current portion		788,314		728,069
Other non-current liabilities		237,746		119,787
Total non current liabilities		1,026,060		847,856
COMMITMENTS AND CONTINGENCIES		-		-
STOCKHOLDERS' EQUITY:				
Total Dryships Inc. stockholders' equity		1,291,572		2,283,727
Noncontrolling interests	_		_	395,420
Total equity		1,291,572		2,679,147
Total liabilities and equity	\$	4,842,680	\$	5,502,086



### **Appendix 3 – Summary Operating Data**

(Dollars in thousands, except average daily results)

	Three Months En	ded June 30,	Six Months En	ded June 30,
	2008	2009	2008	2009
Average number of vessels <sup>(1)</sup>	38.5	37.3	38.4	37.5
Total voyage days for vessels <sup>(2)</sup>	3,465	3,358	6,917	6,633
Total calendar days for vessels <sup>(3)</sup>	3,504	3,394	6,989	6,785
Fleet utilization <sup>(4)</sup>	98.9%	99.0%	99.0%	97.8%
Time charter equivalent <sup>(5)</sup>	\$70,701	\$29,752	\$66,921	\$28,458
Vessel operating expenses (daily) <sup>(6)</sup>	\$5,673	\$5,266	\$5,387	\$5,317

- (1) Average number of vessels is the number of vessels that constituted our fleet for the relevant period, as measured by the sum of the number of days each vessel was a part of our fleet during the period divided by the number of calendar days in that period.
- (2) Total voyage days for fleet are the total days the vessels were in our possession for the relevant period net of off hire days.
- (3) Calendar days are the total number of days the vessels were in our possession for the relevant period including off hire days.
- (4) Fleet utilization is the percentage of time that our vessels were available for revenue generating voyage days, and is determined by dividing voyage days by fleet calendar days for the relevant period.
- (5) Time charter equivalent, or TCE, is a measure of the average daily revenue performance of a vessel on a per voyage basis. Our method of calculating TCE is consistent with industry standards and is determined by dividing voyage revenues (net of voyage expenses) by voyage days for the relevant time period. Voyage expenses primarily consist of port, canal and fuel costs that are unique to a particular voyage, which would otherwise be paid by the charterer under a time charter contract, as well as commissions. TCE is a standard shipping industry performance measure used primarily to compare period-to-period changes in a shipping company's performance despite changes in the mix of charter types (i.e., spot charters, time charters and bareboat charters) under which the vessels may be employed between the periods.



### **Appendix 4 – Fleet Profile Bulk Carriers**

	Fixed rate employment							Spo	Spot rate employment				
		Gross Rate Redelivery											
	Year Built	DWT	Type	Per Day	Estimate	Latest			Year Built	DWT	Тур		
Fixed rate employment								Spot rate employment					
Capesize:								Panamax:					
Alameda	2001	170,269		\$21,000	Feb-11	May-11		Delray	1994	71,862	Pana		
Brisbane	1995	151,066	Capesize	\$25,000	Dec-11	Apr-12		Primera	1998	72,495	Pana		
Capri	2001	172,579	Capesize	\$61,000	Apr-18	Jun-18		Sonoma	2001	74,786	Pana		
Flecha	2004	170,012	Capesize	\$55,000	Jul-18	Nov-18		Sorrento	2004	76,633	Pana		
Manasota	2004	171,061	Capesize	\$67,000	Feb-13	Apr-13							
Mystic	2008	170,500	Capesize	\$52,310	Aug-18	Dec-18							
Samsara	1996	150,393	Capesize	\$57,000	Dec-11	Apr-12		New Buildings					
								N/B Hull No: SS58	2010	82,000	Kamsa		
Panamax:								N/B Hull No: SS59	2010	82,000	Kamsa		
Avoca	2004	76,500	Panamax	\$45,500	Sep-13	Dec-13				,			
Bargara	2002	74,832	Panamax	\$43,750	May-12	Jul-12							
Capitola	2001	74,832	Panamax	\$39,500	•	Aug-13							
Catalina	2005	74,432	Panamax	\$40,000	Jun-13	Aug-13							
Conquistador	2000		Panamax	\$17,750		Nov-11							
Coronado	2000		Panamax	\$18,250	-	Oct-11							
Ecola	2001	73,931		\$43,500		Aug-12							
Iguana *	1996	70,349		\$13,456		Sep-11							
La Jolla	1997		Panamax	\$14,750		Nov-11							
Levanto	2001	73,931		\$16,800		Nov-11							
Ligari	2004	75,583		\$55,500		Aug-12							
Maganari	2001	75,941		\$14,500		Sep-11							
Majorca	2005	74,364		\$43,750		Aug-12							
Marbella	2000	72,561		\$14,750		Nov-11							
Mendocino	2002	76,623		\$56,500		Sep-12							
Ocean Crystal	1999	73,688		\$15,000		Nov-11							
Oregon	2002	74,204		\$16,350	-	Oct-11							
Padre	2004	73,601		\$46,500	-	Dec-12							
Positano	2000	73,288		\$42,500		Dec-13							
Rapallo	2009	75,000		\$15,400		Oct-11							
Redondo	2000		Panamax	\$34,500		Jun-13							
Saldanha	2004		Panamax	\$52,500	•	Sep-12							
Samatan	2001	74,823		\$39,500		Aug-13							
Toro	1995	73,034		\$16,750		Jul-11							
Xanadu	1999		Panamax	\$39,750		Sep-13							
Supramax:													
Pachino (ex VOC Galaxy)	2002	51,201	Supramax	\$20,250	Sep-10	Feb-11							
Paros I (ex Clipper Gemini)	2003		Supramax	\$27,135	•	May-12							
New Buildings													
Oliva	2009	75,000	Panamax	\$17,850	Oct-11	Dec-11	No	ote:					
							_		. 20th 2000				

<sup>\*</sup> The Iguana is based on a synthetic Time Charter

Fleet List as of July 30<sup>th</sup>, 2009





### Visit our website at www.dryships.com

Investor Relations / Media:

**Nicolas Bornozis** 

Capital Link, Inc. (New York)

Tel. 212-661-7566

E-mail: nbornozis@capitallink.com

