

DryShips Inc.

3rd Quarter Ended September 30, 2011 Earnings Presentation







NASDAQ: "DRYS"

November 8, 2011

Matters discussed in this presentation may constitute forward-looking statements. Forward-looking statements reflect the Company's current views with respect to future events and financial performance and may include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts.

The forward-looking statements in this release are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in our records and other data available from third parties. Although DryShips Inc. believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond our control, DryShips Inc. cannot assure you that it will achieve or accomplish these expectations, beliefs or projections. Important factors that, in the Company's view, could cause actual results to differ materially from those discussed in the forward-looking statements include the strength of world economies and currencies, general market conditions, including changes in charterhire rates and vessel values, changes in DryShips Inc.'s operating expenses, including bunker prices, dry-docking and insurance costs, or actions taken by regulatory authorities, potential liability from pending or future litigation, domestic and international political conditions, potential disruption of shipping routes due to accidents and political events or acts by terrorists.

Risks and uncertainties are further described in reports filed by DryShips Inc. with the US Securities and Exchange Commission.



Agenda



This presentation is primarily focused on our shipping segment's operations.

For additional information on our drilling segment, please refer to the Ocean Rig UDW Inc. 3rd quarter presentation, available on www.ocean-rig.com





Reported Net Income: \$ 25.0 million or \$ 0.07 per share

Plus Losses incurred on our interest rate swaps

\$ 31.5 m

Adjusted Net Income: \$ 56.5 million or \$ 0.16 per share





Solid Quarter – Selected Data

| (in \$ thousands) | <u>Q3 - 2010</u> | <u>Q3 - 2011</u> |
|---|------------------|------------------|
| Income Statement Data | | |
| Total Revenues | 225,526 | 318,049 |
| Operating Costs | (50,573) | (108,976) |
| General & Administrative Expenses | (18,049) | (24,503) |
| Other | 11,158 | (12,345) |
| EBITDA | 168,062 | 172,225 |
| | | |
| Cash Flow Data | | |
| Net Cash Provided by Operating Activities | 143,405 | 159,647 |



Capitalization

| (\$ in millions) | September 30, 2011 | Proforma for NB financing ⁽¹⁾ |
|--|-----------------------|--|
| Cash | 399.0 | |
| Restricted cash | 443.9 | |
| Secured debt | 3,254.9 | |
| Convertible notes & Ocean Rig notes ⁽²⁾ | 1,019.9 | |
| Total debt ⁽²⁾ | 4,274.8 | 4,910.7 |
| Total shareholders' equity | 3,960.4 | 3,960.4 |
| Total capitalization | 8,235.2 | 8,871.1 |
| Net Debt | 3,431.9 | 4,067.8 |
| Debt to capitalization | 52% | 55% |
| Net Debt to capitalization | 42% | 46% |

(1) Assumes debt is incurred on all unfinanced shipping newbuilds at 60% LTC. Does not include financing of the 2013 NB drillships

(2) Net of financing fees





| (in \$ thousands) | <u>Q4 2011</u> | <u>FY2012</u> | <u>FY2013</u> | <u>Total</u> |
|----------------------|----------------|---------------|---------------|--------------|
| Panamax #1 | - | 16,525 | - | 16,525 |
| Panamax #2 | 6,610 | 16,525 | - | 23,135 |
| VLOC #1 | 6,810 | 32,670 | - | 39,480 |
| VLOC #2 | - | 46,290 | - | 46,290 |
| VLOC #3 | 6,810 | 46,290 | - | 53,100 |
| VLOC #4 | - | 47,520 | | 47,520 |
| VLOC #5 | - | 17,820 | 29,700 | 47,520 |
| Capesize #1 | - | 40,623 | - | 40,623 |
| Capesize #2 | - | 40,623 | - | 40,623 |
| Total | 20,230 | 304,886 | 29,700 | 354,816 |
| Debt to Procure | 6,610 | 179,636 | 29,700 | 215,946 |

Commitment letter received from China Development Bank



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| | (in \$ thousands) | <u>Q4 2011</u> | <u>FY2012</u> | <u>FY2013</u> | <u>FY2014</u> | <u>Total</u> |
|---|-------------------|----------------|---------------|---------------|---------------|--------------|
| í | Belmar | 39,900 | | | | 39,900 |
| | Calida | - | 39,900 | - | - | 39,900 |
| | Lipari | - | 54,400 | - | - | 54,400 |
| | Petalidi | - | 54,400 | - | - | 54,400 |
| | Alicante | | 45,600 | - | | 45,600 |
| | Mareta | - | 45,600 | - | - | 45,600 |
| | Bordeira | 6,800 | 54,400 | - | - | 61,200 |
| | Esperona | - | 6,800 | 54,400 | - | 61,200 |
| | Blanca | - | 6,800 | 6,800 | 47,600 | 61,200 |
| | Total | 46,700 | 307,900 | 61,200 | 47,600 | 463,400 |
| | Debt to procure | 6,800 | 159,200 | 61,200 | 47,600 | 231,960 |

DryShips Inc.

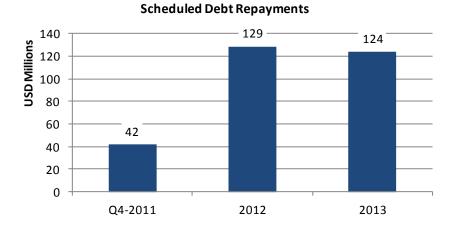
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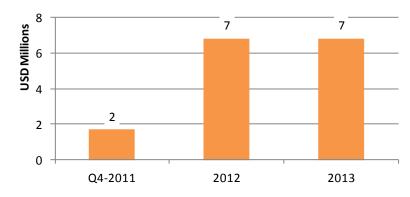
Secured Debt Profile

| Drybulk Debt Outstanding as of 30/9/2011 | | | | | | |
|--|------------|---------|-------|--|--|--|
| Facility | Amortizing | Balloon | Total | | | |
| \$628.8m facility | 238.9 | 119.3 | 358.2 | | | |
| \$35m facility | 6.5 | 11.0 | 17.5 | | | |
| \$125m facility | 42.1 | 10.5 | 52.6 | | | |
| \$90m facility | 19.1 | 43.5 | 62.6 | | | |
| \$130m facility | 18.7 | 20.9 | 39.6 | | | |
| \$126.4m facility | 74.2 | 13.8 | 88.0 | | | |
| \$101.2m facility | 16.9 | 5.6 | 22.6 | | | |
| \$47m facility | 8.8 | 12.0 | 20.8 | | | |
| \$90m facility | 27.0 | 24.0 | 51.0 | | | |
| \$103.2m facility | 16.8 | 16.0 | 32.8 | | | |
| \$325m facility | 114.2 | 23.5 | 137.7 | | | |
| Total Drybulk bank debt | 583.2 | 300.1 | 883.3 | | | |

| Tankers Debt Outstanding as of 30/9/2011 | | | | | | | |
|--|------|------|------|--|--|--|--|
| Facility Amortizing Balloon Total | | | | | | | |
| \$70m facility | 21.0 | 46.7 | 67.7 | | | | |
| \$32.3m facility | 12.4 | 19.4 | 31.8 | | | | |
| Total Tankers bank debt | 33.4 | 66.1 | 99.4 | | | | |



Scheduled Debt Repayments



Wind Million

D Dry

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Recent Highlights

- > Merger with OceanFreight closed on November 3rd as planned
- Entered into a \$141 million syndicated secured term loan facility to partially finance the construction costs of the tankers Belmar, Calida, Lipari and Petalidi
- OCR UDW entered into drilling contracts for three additional wells offshore West Africa, with two independent oil operators based in the UK and the USA respectively, for the semi-submersible rig Eirik Raude. The total revenue backlog, excluding mobilization cost, to complete the three wells program is estimated at \$96 million for a period of approximately 175 days.
- Vanco Lukoil, the charterer of OCR Olympia, did not exercise its option to extend the term of the original contract. The contract, at a daily operating rate of \$415,000, will expire in April 2012
- Ocean Rig UDW took delivery of its newbuilding drillship, the Ocean Rig Mykonos, the last of four sixth generation, ultra-deepwater sister drillships constructed by Samsung.
- > OCR UDW's shares commenced trading on October 6th, 2011 on Nasdaq ("ORIG")





DryBulk Employment Status



Dry Bulk gross fixed revenue (\$m)

> Total contracted backlog the next 2.25 years is approximately \$540 million

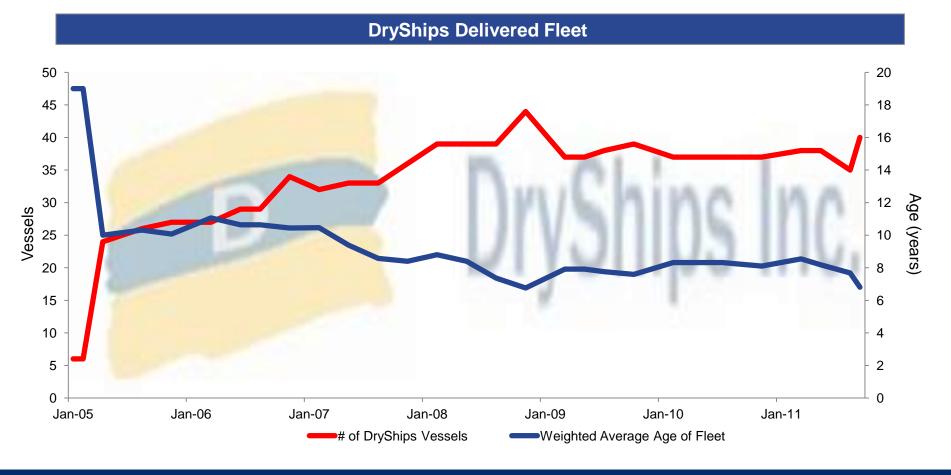
> OCNF acquisition improved our charter coverage





Leading Shipping Company

Consistently growing and renewing our fleet with quality modern assets







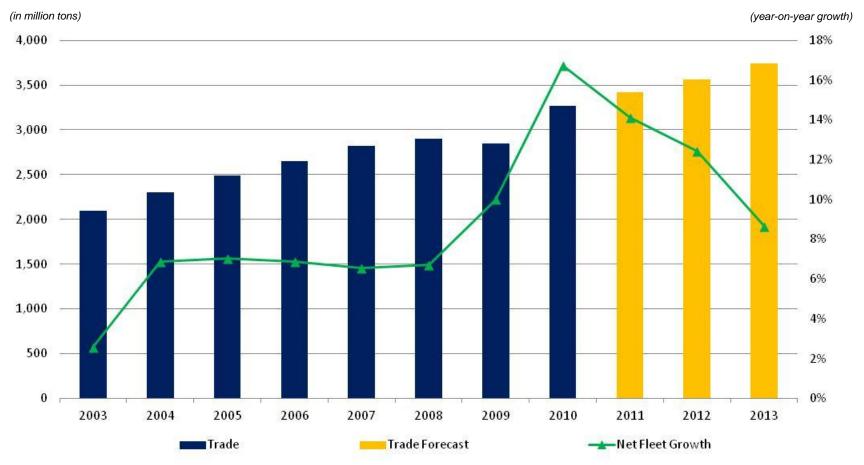






Drybulk Demand & Supply

Net fleet growth peaked in 2010 and expected to decline, trade growth continues \succ to increase



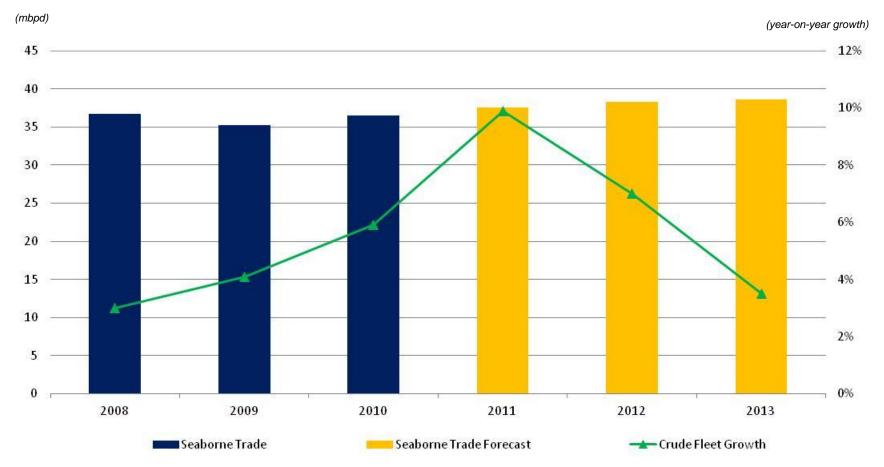
Source: Clarksons





Tanker Demand & Supply

Current challenging conditions to be followed by return into a more balanced market



Source: Clarksons, IEA, Pareto Securities











Strategy

DryShips continues to execute its business plan

- Drybulk segment defensively positioned
 - Modern fleet average age 5.5 years
 - Charter coverage 54% in 2012
- > Tanker segment
 - Brand new fleet
 - Debt financing underway
- Drilling segment working on all 6 cylinders
 - Major 2012 contribution to DryShips earnings
 - Listing of OCR UDW trading liquidity
 - M&A transaction implied ORIG equity value \$32 per share
 - > No CAPEX until mid-2013

Significant upside potential





Hidden value

Our ownership stake in Ocean RIG UDW (Nasdaq "ORIG") far exceeds our market capitalization

| (in million, except share price data) | As of 11/4 | Aker Acquisition Metrics ⁽¹⁾ |
|---------------------------------------|------------|---|
| ORIG shares outstanding | 131.7 | 131.7 |
| DRYS ownership stake in ORIG | ~73.9% | ~73.9% |
| ORIG shares owned by DRYS | ~97.3 | ~97.3 |
| ORIG share price | \$14.90 | \$31.95 |
| DRYS share of ORIG capitalization | \$1,449 | \$3,110 |
| DRYS market capitalization (11/4) | \$1,172 | \$1,172 |

Management will take appropriate actions <u>OVER TIME</u> to realize the value of its ORIG stake to the benefit of <u>ALL</u> shareholders

(1) For details please see Ocean Rig UDW 3rd Quarter ended September 30, 2011 Presentation







APPENDIX









Fleet Profile

| | Year | | | Gross rate | Redeliv | ery | | Year | | | Gross rate | Redeliver | ý |
|-------------------|--------------|--------------------|----------------------|------------------------|------------------|------------------|---------------------|--------------|------------|----------|---------------|-----------|-------|
| | <u>Built</u> | DWT | <u>Type</u> | Per day | Earliest | Latest | | <u>Built</u> | <u>DWT</u> | Type | Per day | Earliest | Lates |
| Drybulk fleet | | | | | | | Supramax: | | | | | | |
| a . | | | | | | | Byron | 2003 | 51,201 | Supramax | Spot | N/A | N/A |
| Capesize: | 2000 | 150.040 | | 0.00 | | D 40 | Galveston | 2002 | 51,201 | Supramax | Spot | N/A | N/A |
| Mystic | 2008 | 170,040 | Capesize | \$52,310 | Aug-18 | Dec-18 | | | | | | | |
| Robusto Cohiba | 2006 2006 | 173,949 174,200 | Capesize Capesize | \$ 26,000 \$ 26,250 | Aug-14 Oct-14 | Dec-14 Feb-15 | Newbuildings | | | | | | |
| Montecristo | 2000 | 180,263 | Capesize | \$ 23,500 | May-14 | Oct-14 | Panamax 1 | 2012 | 76,000 | Panamax | 13,150 | Dec-12 | Feb- |
| Flecha | 2003 | 170,012 | Capesize | \$25,000 | Jul-18 | Nov-18 | Panamax 2 | 2012 | 76,000 | | 13,150 | | |
| Manasota | 2004 | 170,012 | Capesize | \$30,000 | Jan-18 | Aug-18 | | | | Panamax | | Feb-13 | Apr |
| Partagas | 2004 | 173,880 | Capesize | \$ 27,500 | Jul-12 | Dec-12 | Capesize 1 | 2012 | 176,000 | Capesize | Spot | N/A | N/A |
| Alameda | 2004 | 170,662 | Capesize | \$27,500 | Nov-15 | Jan-16 | Capesize 2 | 2012 | 176,000 | Capesize | Spot | N/A | N/A |
| Capri | 2001 | 172,579 | Capesize | Spot | N/A | N/A | Newbuilding VLOC #1 | 2012 | 206,000 | Capesize | \$ 25,000 | Apr-15 | Apr |
| Сарп | 2001 | 172,379 | Capesize | spor | IVA | N/A | Newbuilding VLOC #2 | 2012 | 206,000 | Capesize | \$ 23,000 | Aug-17 | Aug |
| Panamax: | | | | | | | Newbuilding VLOC #3 | 2012 | 206,000 | Capesize | \$ 21,500 | Oct- 19 | Oct- |
| Amalfi | 2009 | 75,206 | Panamax | \$39,750 | Aug-13 | Dec- 13 | Newbuilding VLOC #5 | 2013 | 206,000 | Capesize | Spot | N/A | N/A |
| Catalina | 2005 | 74,432 | Panamax | \$40,000 | Jun-13 | Aug-13 | Newbuilding VLOC #4 | 2012 | 206,000 | Capesize | Spot | N/A | N/A |
| Majorca | 2005 | 74,477 | Panamax | \$43,750 | Jun-12 | Aug-12 | C C | | | 1 | 1 | | |
| Ligari | 2004 | 75,583 | Panamax | \$55,500 | Jun-12 | Aug-12 | Tanker fleet | | | | | | |
| Avoca | 2004 | 76,629 | Panamax | \$45,500 | Sep-13 | Dec-13 | | 2011 | 159 200 | S | Blue Fin Pool | NT/A | NT/A |
| Padre | 2004 | 73,601 | Panamax | \$46,500 | Sep-12 | Dec-12 | Vilamoura | | 158,300 | Suezmax | | N/A | N/A |
| Saldanha | 2004 | 75,707 | Panamax | \$52,500 | Jun-12 | Sep-12 | Saga | 2011 | 115,200 | Aframax | Sigma Pool | N/A | N/A |
| Sorrento | 2004 | 76,633 | Panamax | \$24,500 | Aug-21 | Dec-21 | Daytona | 2011 | 115,200 | Aframax | Sigma Pool | N/A | N/A |
| Mendocino | 2002 | 76,623 | Panamax | \$56,500 | Jun-12 | Sep-12 | Belmar | 2011 | 115,200 | Aframax | Sigma Pool | N/A | N/A |
| Bargara | 2002 | 74,832 | Panamax | \$43,750 | May-12 | Jul-12 | | | | | | | |
| Ecola | 2001 | 73,931 | Panamax | \$43,500 | Jun-12 | Aug-12 | Newbuildings | | | | | | |
| Positano | 2000 | 73,288 | Panamax | \$42,500 | Sep-13 | Dec-13 | Blanca | 2013 | 158,300 | Suezmax | Blue Fin Pool | N/A | N/A |
| Redondo | 2000 | 74,716 | Panamax | \$34,500 | Apr-13 | Jun-13 | Bordeira | 2013 | 158,300 | Suezmax | Blue Fin Pool | N/A | N/A |
| Topeka | 2000 | 74,710 | Panamax | \$ 15,000 | Jan-12 | Mar-12 | Esperona | 2013 | 158,300 | Suezmax | Blue Fin Pool | N/A | N/A |
| Helena | 1999 | 73,744 | Panamax | \$ 32,000 | May-12 | Jan-13 | | 2013 | 158,300 | | Blue Fin Pool | | |
| Rapallo | 2009 | 75,123 | Panamax | Spot | N/A | N/A | Lipari | | | Suezmax | | N/A | N/A |
| Oregon | 2002 | 74,204 | Panamax | Spot | N/A | N/A | Petalidi | 2012 | 158,300 | Suezmax | Blue Fin Pool | N/A | N/A |
| Samatan | 2001 | 74,823 | Panamax | Spot | N/A | N/A | Alicante | 2012 | 115,200 | Aframax | Sigma Pool | N/A | N/A |
| Sonoma | 2001 | 74,786 | Panamax | Spot | N/A | N/A | Calida | 2012 | 115,200 | Aframax | Sigma Pool | N/A | N/A |
| Capitola | 2001 | 74,816 | Panamax | Spot | N/A | N/A | Mareta | 2012 | 115,200 | Aframax | Sigma Pool | N/A | N/A |
| Levanto | 2001 | 73,925 | Panamax | Spot | N/A | N/A | | | | | | | |
| Maganari | 2001 | 75,941 | Panamax | Spot | N/A | N/A | | | | | | | |
| Coronado | 2000 | 75,706 | Panamax | Spot | N/A | N/A | | | | | | | |
| Marbella | 2000 | 72,561 | Panamax | Spot | N/A | N/A | | | | | | | |
| Ocean Crystal | 1999 | 73,688 | Panamax | Spot | N/A | N/A | | | | | | | |

* Fleet List as of November 7, 2011 (does not include ORIG fleet details)





Unaudited Condensed Consolidated Statements of Operations

| (Expressed in Thousands of U.S. Dollars except for share and per share data) | Three Months Ended September 30, | | | | | Nine Months Ended September 30, | | | |
|---|----------------------------------|---|----|--|----|--|----|--|--|
| except for share and per share data) | | 2010 as restated) | - | 2011 | _ | 2010 (as restated) | - | 2011 | |
| REVENUES: Voyage revenues Revenues from drilling contracts | \$ | 115,114 110,412 | \$ | 92,013 226,036 | \$ | 344,283 299,640 | \$ | 287,489 461,991 | |
| Revenues nom anning conducts | - | 225,526 | - | 318,049 | | 643,923 | | 749,480 | |
| EXPENSES: | | | | | | | | | |
| Voyage expenses Vessel and drilling rig operating expenses Depreciation and amortization (Gain)/ Loss on sale of assets, net Vessel impairment charge Gain from vessel insurance proceeds General and administrative expenses | _ | 7,052 43,521 48,546 - 112 - 18,049 | _ | 3,271 105,705 70,980 1,893 - 24,503 | | 20,589 138,615 144,028 (10,142) - - 62,060 | | 15,333 253,549 192,001 2,597 112,104 (25,064) 76,894 | |
| Operating income | | 108,246 | | 111,697 | | 288,773 | | 122,066 | |
| OTHER INCOME / (EXPENSES): Interest and finance costs, net of interest income Loss on interest rate swaps Other, net Income taxes Total other expenses | - | (10,042) (48,962) 11,270 (2,858) (50,592) | - | (36,975) (31,466) 848 (7,778) (75,371) | | (40,255) (147,389) 4,061 (14,796) (198,379) | | (85,876) (71,242) 3,120 (17,556) (171,554) | |
| Net income / (loss) | | 57,654 | | 36,326 | | 90,394 | | (49,488) | |
| Net income attributable to Non controlling interests | | - | | (11,300) | | - | | (13,811) | |
| Net income / (loss) attributable to Dryships Inc. | \$ | 57,654 | \$ | 25,026 | \$ | 90,394 | \$ | (63,299) | |
| Earnings/(loss) per common share, basic and diluted Weighted average number of shares, basic and diluted | \$ | 0.21 257,034,024 | \$ | 0.07 355,764,523 | \$ | 0.31 255,693,215 | \$ | (0.19) 348,286,721 | |





Unaudited Condensed Consolidated Balance Sheets

| (Expressed in Thousands of U.S. Dollars) | D | ecember 31, 2010 | Sep | otember 30, 2011 |
|--|----|------------------|---------|------------------|
| ASSETS | | | | |
| CURRENT ASSETS: | | | | |
| Cash and cash equivalents | \$ | 391,530 | \$ | 398,959 |
| Restricted cash | | 578,311 | | 111,144 |
| Trade accounts receivable, net | | 25,204 | | 85,719 |
| Other current assets | | 70,065 | | 112,540 |
| Total current assets | | 1,065,110 | | 708,362 |
| FIXED ASSETS, NET: | | | | |
| Vessels and rigs under construction and acquisitions | | 2,072,699 | | 963,812 |
| Vessels, net | | 1,917,966 | | 1,968,981 |
| Drilling rigs, machinery and equipment, net | | 1,249,333 | | 4,580,004 |
| Office equipment | | - | | 418 |
| Total fixed assets, net | | 5,239,998 | | 7,513,215 |
| OTHER NON-CURRENT ASSETS: | | | | |
| Restricted cash | | 195,517 | | 332,782 |
| Other non-current assets | | 483,869 | | 132,609 |
| Total non-current assets | | 679,386 | · · · · | 465,391 |
| Total assets | | 6,984,494 | | 8,686,968 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | |
| CURRENT LIABILITIES: | | | | |
| Current portion of long-term debt | | 731,232 | | 360,909 |
| Other current liabilities | | 204,203 | | 307,800 |
| Total current liabilities | | 935,435 | · | 668,709 |
| NON-CURRENT LIABILITIES | | | | |
| Long-term debt, net of current portion | | 1,988,460 | | 3,913,915 |
| Other non-current liabilities | | 161,070 | | 143,935 |
| Total non current liabilities | | 2,149,530 | | 4,057,850 |
| STOCKHOLDERS' EQUITY: | | | | |
| Total equity | | 3,899,529 | | 3,960,409 |
| Total liabilities and stockholders' equity | \$ | 6,984,494 | \$ | 8,686,968 |



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Summary Operating Data

(Dollars in thousands, except average daily results)

| Drybulk | Three Month Septembe | | Nine Months Ended September 30, | | |
|--|------------------------------------|----------|------------------------------------|--------------------------|--|
| — | 2010 | 2011 | 2010 | 2011 | |
| Average number of vessels ⁽¹⁾ | 37.3 | 35.2 | 37.3 | 35.7 | |
| Total voyage days for vessels ⁽²⁾ | 3,389 | 3,164 | 10,032 | 9,492 | |
| Total calendar days for vessels ⁽³⁾ | 3,428 | 3,240 | 10,179 | 9,743 | |
| Fleet utilization ⁽⁴⁾ | 98.9% | 97.7% | 98.6% | 97.4% | |
| Time charter equivalent ⁽⁵⁾ | \$31,886 | \$27,011 | \$32,266 | \$27,779 | |
| Vessel operating expenses (daily) ⁽⁶⁾ | \$4,864 | \$5,844 | \$5,134 | \$6,020 | |
| <u>Tanker</u> | Three Months Ende September 30, | | | Months Ended otember 30, | |

| | September 30, | September 30, |
|--|---------------|---------------|
| | 2011 | 2011 |
| Average number of vessels ⁽¹⁾ | 2.6 | 2.21 |
| Total voyage days for vessels ⁽²⁾ | 276 | 602 |
| Total calendar days for vessels ⁽³⁾ | 276 | 602 |
| Fleet utilization ⁽⁴⁾ | 100% | 100% |
| Time charter equivalent ⁽⁵⁾ | \$11,880 | \$14,081 |
| Vessel operating expenses (daily) ⁽⁶⁾ | \$7,725 | \$10,169 |

(1) Average number of vessels is the number of vessels that constituted our fleet for the relevant period, as measured by the sum of the number of days each vessel was a part of our fleet during the period divided by the number of calendar days in that period.

(2) Total voyage days for fleet are the total days the vessels were in our possession for the relevant period net of off hire days.

(3) Calendar days are the total number of days the vessels were in our possession for the relevant period including off hire days.

(4) Fleet utilization is the percentage of time that our vessels were available for revenue generating voyage days, and is determined by dividing voyage days by fleet calendar days for the relevant period.

(5) Time charter equivalent, or TCE, is a measure of the average daily revenue performance of a vessel on a per voyage basis. Our method of calculating TCE is consistent with industry standards and is determined by dividing voyage revenues (net of voyage expenses) by voyage days for the relevant time period. Voyage expenses primarily consist of port, canal and fuel costs that are unique to a particular voyage, which would otherwise be paid by the charterer under a time charter contract, as well as commissions. TCE is a standard shipping industry performance measure used primarily to compare period-to-period changes in a shipping company's performance despite changes in the mix of charter types (i.e., spot charters, time charters and bareboat charters) under which the vessels may be employed between the periods.

(6) Daily vessel operating expenses, which includes crew costs, provisions, deck and engine stores, lubricating oil, insurance, maintenance and repairs is calculated by dividing vessel operating expenses by fleet calendar days for the relevant time period.





| | September 30, | Subsequently | November 7, |
|---|---------------|--------------|-------------|
| | 2011 | issued | 2011 |
| Issued shares used for EPS purposes | 373,294,836 | 15,367,108 | 388,661,944 |

| | December 31, 2011 |
|--|----------------------|
| Expected weighted average numbers of shares for Q4 2011 | 375,495,260 |
| Expected weighted average numbers of shares for year ended December 31, 2011 | 355,144,794 |





