

## DryShips Inc.

 3rd Quarter and Nine Months Ended September 30, 2007Earnings Presentation


NASDAQ: "DRYS"
November 7, 2007

## Forward Looking Statements

Matters discussed in this presentation may constitute forward-looking statements. Forward-looking statements reflect our current views with respect to future events and financial performance and may include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts.

The forward-looking statements in this release are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in our records and other data available from third parties. Although DryShips Inc. believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond our control, DryShips Inc. cannot assure you that it will achieve or accomplish these expectations, beliefs or projections. Important factors that, in our view, could cause actual results to differ materially from those discussed in the forward-looking statements include the strength of world economies and currencies, general market conditions, including changes in charterhire rates and vessel values, changes in demand that may affect attitudes of time charterers to scheduled and unscheduled drydocking, changes in DryShips Inc.'s operating expenses, including bunker prices, dry-docking and insurance costs, or actions taken by regulatory authorities, potential liability from pending or future litigation, domestic and international political conditions, potential disruption of shipping routes due to accidents and political events or acts by terrorists.
Risks and uncertainties are further described in reports filed by DryShips Inc. with the US Securities and Exchange Commission.

## 3q07 Financial Highlights

| Figures in mililions except TCE in $\$ / d$ | $3 q 07$ | $3 q 06$ |
| :--- | :---: | :---: |
| Net Income | $\$ 103.5$ | $\$ 3.5$ |
| EPS | $\$ 2.92$ | $\$ 0.11$ |
| Operating Income | $\$ 118.2$ | $\$ 15.7$ |
| EBITDA (excl. vessel gains) | $\$ 117.3$ | $\$ 35.8$ |
| Fleet TCE | $\$ 45,525 / \mathrm{d}$ | $\$ 20,808 / \mathrm{d}$ |
| Utilization | $99.6 \%$ | $98.6 \%$ |

Included in the third quarter results is a capital gain on the sale of two vessels of $\$ 19.2$ million or $\$ 0.54$ per share. Excluding this gain Net Income would amount to $\$ 84.3$ million or $\$ 2.38$ per share.

## Recent Fleet Acquisitions and Disposals



When all of the above mentioned acquisitions and disposals have taken place, DryShips' fleet will include 46 drybulk carriers comprising 6 Capesize, 31 Panamax, 2 Supramax and 7 newbuilding drybulk vessels, with a combined capacity of approximately 4.2 million deadweight tons, and an average age of 8.4 years well below the drybulk industry average.

## Financing Activities

> Permanent financing has been arranged for the MV Clipper Gemini, MV Samatan and MV VOC Galaxy.
$>$ We are in the process of arranging permanent financing for the remaining acquisitions we have recently announced.
>As of November 6, 2007 the Company had a total of $\$ 794.2$ million in debt outstanding under its main credit facility with HSH Nordbank.

## Net Debt <br> to <br> Capitalization <br> 25\% <br> (adj. for asset values)

## EBITDA Calculator

|  | $4 q 07$ | 2008 |
| :--- | :---: | :---: |
| Capesize Unfixed Days | 171 | 1,272 |
| Capesize Spot TCE |  |  |
| Capesize Spot Revenue | $? ?$ | $? ?$ |
|  | $? ?$ |  |
| Panamax Unfixed Days |  |  |
| Panamax Spot TCE | 861 | 10,283 |
| Panamax Spot Revenue | $? ?$ | $? ?$ |
|  | $? ?$ | $? ?$ |
| Handymax/Supramax Unfixed Days |  |  |
| Handymax/Supramax Spot TCE | 157 | 456 |
| Handymax/Supramax Spot Revenue | $? ?$ | $? ?$ |
| Total Unfixed Days | 1,189 | $? ?$ |
| Fleet Spot Revenue | $? ?$ | 12,011 |
| Capesize Fixed Revenue | $\$ 21,451,888$ | $\$ 3,421,875$ |
| Panamax Fixed Revenue | $\$ 92,541,696$ | $\$ 99,662,695$ |
| Handymax/Supramax Fixed Revenue | $\$ 4,446,635$ | $\$ 8,618,400$ |
| Fleet Fixed Revenue | $\$ 118,440,219$ | $\$ 111,702,970$ |
| Total Revenue | $? ?$ | $? ?$ |
| Vessel OPEX (w/ Mng. Fees) | $\$ 16,000,000$ | $\$ 67,200,000$ |
| G\&A | $\$ 3,000,000$ | $\$ 12,600,000$ |
| Total Costs | $\$ 19,000,000$ | $\$ 79,800,000$ |
| EBITDA | $? ?$ | $? ?$ |

For the 4a07: $36 \%$ of vessel operating days remain UNFIXED

## For 2008: <br> 85\% of vessel <br> operating days remain UNFIXED

## Baltic Dry Index



Source: The Baltic Exchange


## No "Sub Prime" Exposure

Asia Accounts for 59\% of Drybulk I mports


Source: Industry


## Chinese Industrial Production Prospects

First phase of growth - sustained steel production after peak


Japan GDP, Steel Production
Industrial Production



## Chinese GDP Development

\$2.625 trillion 2010 projection made in 04 was surpassed in 2006


From 6 ${ }^{\text {th }}$ largest global economy in 2004 poised to become $3^{\text {rd }}$ in 2008 !!!

| Country | 2003 | 2004 | 2005 | 2006 | $2007 F$ | $2008 F$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | 10,960 | 11,712 | 12,455 | 13,245 | 13,770 | 14,418 |
| Japan | 4,235 | 4,608 | 4,557 | 4,367 | 4,302 | 4,453 |
| Germany | 2,444 | 2,744 | 2,792 | 2,897 | 3,081 | 3,184 |
| China | $1,641(6)$ | $1,932(6)$ | $2,244(4)$ | $2,630(4)$ | $3,051(4)$ | $3,417(3)$ |
| United Kingdom | 1,815 | 2,155 | 2,231 | 2,374 | 2,661 | 2,823 |
| France | 1,805 | 2,060 | 2,127 | 2,232 | 2,401 | 2,513 |
| Italy | 1,510 | 1,729 | 1,773 | 1,853 | 1,994 | 2,076 |
| Canada | 868 | 994 | 1,132 | 1,269 | 1,266 | 1,334 |
| Korea | 608 | 681 | 792 | 888 | 943 | 1,001 |
| India | 543 | 618 | 712 | 797 | 871 | 942 |
| Russia | 431 | 592 | 764 | 979 | 1,167 | 1,345 |

Source: IMF

## Chinese Domestic I ron Ore Demand

Iron Ore imports to grow from 392 in 2007 to 511 m tons in 2010
China's iron ore imports of 326 m tons in 2006 dwarfed J apan's 134 m tons. In 2007 alone China will import an additional 66 m tons over 2006-50\% of global production

China's 10 and Coal Supply Projection
MM Tons


Source: CEIC, CSA

## Strong Track Record

## Largest US listed Dry Bulk Shipping Company

Since inception:

## 87\% ROE 53\% ROCE

Initial shareholders and management own about 47.5\% of the Company and have not sold a single share since the IPO.

## Significant Upside Potential

|  | FFA Forward Curve (\$ per day) |
| :--- | :---: |
|  | Cal 08 |
| Capesize | 140,500 |
| Panamax | 73,250 |
| Handymax | 60,250 |


| DryShips Spot Fleet Earnings Assumptions (\$ per day) |  |
| :--- | :---: |
| Cal 08 |  |
| Capesize | 120,000 |
| Panamax | 68,000 |
| Handymax | 53,000 |



## Based on the assumptions above the 2008 EBITDA estimate for DryShips implies an EV/EBITDA ratio of 5.5x

## Compelling Valuation



Peer Group consists of Diana, Eagle, Excel, Genco, Quintana
Source: Equity Research



## Appendix I - 3rd Quarter and 9 months 2007 and 2006 I ncome Statements

| (Dollars in thousands, except per share data | Nine | Nine | Three | Three |
| :---: | :---: | :---: | :---: | :---: |
| - unaudited) | Months Ended | Months Ended | Months Ended | Months Ended |
|  | September 30, 2007 | September 30, 2006 | September 30, 2007 | September 30, 2006 |
|  |  |  |  |  |
| INCOME STATEMENT DATA |  |  |  |  |
|  |  |  |  |  |
| Voyage revenues | \$349,182 | \$169,324 | \$150,011 | \$59,968 |
| Loss on forward freight agreements |  | 22,473 |  | 9,610 |
| Voyage expenses | 21,779 | 10,843 | 9,522 | 3,787 |
|  |  |  |  |  |
| Vessel operating expenses | 44,296 | 33,490 | 15,279 | 11,894 |
| Depreciation and amortization | 56,423 | 43,749 | 20,826 | 15,475 |
| Gain on sale of vessels | -103,512 |  | -19,229 |  |
| Management fees | 7,057 | 4,666 | 2,416 | 1,712 |
| General and administrative | 6,911 | 3,814 | 3,016 | 1,810 |
|  |  |  |  |  |
| Operating Income | 316,228 | 50,289 | 118,181 | 15,680 |
|  |  |  |  |  |
| Interest and finance costs, net | -34,887 | -30,703 | -12,125 | -16,779 |
| Other, net | -1,155 | 1,233 | -2,508 | 4,612 |
| NET INCOME | \$280,186 | \$20,819 | \$103,548 | \$3,513 |
| Basic and fully diluted earnings per share | \$7.89 | \$0.66 | \$2.92 | \$0.11 |
| Weighted average basic and diluted shares outstanding | 35,490,097 | 31,343,241 | 35,490,097 | 33,233,421 |
|  |  |  |  |  |
|  |  |  |  |  |

## Appendix II - September 30, 2007 and September 30, 2006 Balance Sheets

## ASSETS

CURRENT ASSETS:

> Cash and cash equivalents
> Restricted cash

Restricted cash
Insurance claims
Due from related parties
Inventories
Prepayments and other
Fair value of above market acquired time charter
Financial Instruments

## FIXED ASSETS:

Advances for vessels under construction and acquisition
Vessels, net
Total fixed assets

| $\mathbf{1 2 / 3 1 / 2 0 0 6}$ | $\mathbf{9 / 3 0 / 2 0 0 7}$ |
| ---: | ---: |
|  |  |
| 2,537 | 47,949 |
| 6,614 | 6,775 |
| 3,187 | 6,814 |
| 671 | 4,816 |
| 3,353 | 6,690 |
| 2,571 | 2,873 |
| 5,568 | 7,550 |
| 1,335 | - |
| 39 | 83,467 |
| 25,875 | 111,444 |
| 27,380 | $1,340,657$ |
| $1,084,924$ | 2,495 |
| $1,112,304$ | $1,452,101$ |
| 6,200 | 20,000 |
| 20,000 | 564 |
| 946 | 2,215 |
| 2,848 | $1,560,842$ |
| $1,168,173$ |  |

Deferred charges
Restricted cash
Financial instrument
Other

## LIABILITIES AND STOCKHOLDERS' EQUITY

## CURRENT LIABILITIES:

| Current portion of long-term debt | 71,412 | 110,198 |
| :---: | :---: | :---: |
| Accounts payable | 11,423 | 8,261 |
| Due to related parties | 25,086 | - |
| Accrued liabilities | 6,326 | 10,905 |
| Deferred revenue | 12,270 | 10,131 |
| Financial Instruments | 2,625 | - |
| Other current liabilities | 202 | 184 |
| Dividends payable | - | 7,098 |
| Total current liabilities | 129,344 | 146,777 |
| NON CURRENT LIABILITIES: |  |  |
| Fair value of below market acquired time charter | - | 2,385 |
| Long term debt, net of current portion | 587,330 | 708,538 |
| Financial Instruments | - | 89 |
| Other | 607 | 367 |

## COMMITMENTS AND CONTINGENCIES

STOCKHOLDERS' EQUITY:
Preferred stock, $\$ 0,01$ par value; 30,000,000 shares authorized,
none issued.
Capital stock, $\$ 0,01$ par value; $75,000,000$ sahres authorized;
$35,490,097$ shares issued and outstanding
Additional paid-in capital
Retained earnings
Total liabilities and stockholders' equity

| 355 | 355 |
| ---: | ---: |
| 327,446 | 327,446 |
| 123,091 | 374,885 |
| 450,892 | 702,686 |
| $1,168,173$ | $1,560,842$ |

## Appendix III - 3Q07 \& 3Q06 Fleet Highlights

| (Dollars in thoussunds, except |  |  |
| :---: | :---: | :---: |
| Average Daily Results - unaudited) | Three Months Ended | Three Months Ended |
|  | September 30,2007 | September 30,2006 |
| Average number of vessels ${ }^{(1)}$ | 33.7 | 29.8 |
| Total voyage days forfleet ${ }^{(2)}$ | 3,086 | 2,700 |
| Total calendardays for fleet ${ }^{(3)}$ | 3,098 | 2,738 |
| Fleet Utiliration ${ }^{(4)}$ | 99.6\% | 98.6\% |
| Time chaterequivalent ${ }^{(5)}$ | 45,525 | 20,808 |
| Capesiza | 61,163 | 29,542 |
| Panamax | 43,174 | 19,219 |
| Handymax | 30,521 | 15,038 |
| Vessel operating expenses (daily) ${ }^{(6)}$ | 4,932 | 4,34 |
| Managementfes (dalis) | 780 | 625 |
| Ceneral and administrative eepenses (daily) ${ }^{(7)}$ | 973 | 661 |
| Total vessel operating expenses (daily) ${ }^{(8)}$ | 6,685 | 5,630 |

(1) Average number of vessels is the number of vessels that constituted our fleet for the relevant period, as measured by the sum of the number of days each vessel was a part of our fleet during the period divided by the number of calendar days in that period.
(2) Total voyage days for fleet are the total days the vessels were owned by us for the relevant period net of off hire days associated with major repairs, drydockings or special or intermediate surveys.
(3) Calendar days are the total days the vessels were owned by us for the relevant period including off hire days associated with major repairs, drydockings or special or intermediate surveys.
(4) Fleet utilization is the percentage of time that our vessels were available for revenue generating voyage days, and is determined by dividing voyage days by fleet calendar days for the relevant period. (5) Time chater equivalent, or TCE, is a measure of the average daily revenue performance of a vessel on a per voyage basis. Our method of calculating TCE is consistent with industry standards and is determined by dividing voyage revenues (net of voyage expenses) by voyage days for the relevant time period. Voyage expenses primarily consist of port, canal and fuel costs that are unique to a particullar voyage, which would otherwise be paid by the charterer under a time charter contract, as well as commissions. TCE is a standard shipping industry performance measure used primarily to compare period-to-period changes in a shipping company's performance despite changes in the mix of charter types (i.e., spot charters, ime charters and bareboat chaters) under which the vessels may be employed between the periods.
(6) Daily vessel operating expenses, which includes crew costs, provisions, deck and engine stores, lubricating oil, insurrance, maintenance and repairs is calculated by dividing vessel operating expenses by fleet calendar days for the relevant time period.
(7) Daily general and administrative expense is calculated by dividing general and administrative expense by fleet calendar days for the relevant time period
(8) Total vessel operating expenses, or TVOE, is a measurement of our total expenses associated with operating our vessels. TVOE is the sum of vessel operating expenses, management fees and general and administrative expenses. Daily TVOE is calculated by dividing TVOE by fleet calendar days for the relevant time period.

## Appendix IV - 9M07 \& 9M06 Fleet Highlights


(1) Average number of vessels is the number of vessels that constituted our fleet for the relevant period, as measured by the sum of the number of days each vessel was a part of our fleet during the period divided by the number of calendar days in that period.
(2) Total voyage days for fleet are the total days the vessels were owned by us for the relevant period net of off hire days associated with major repairs, drydockings or special or intermediate surveys.
(3) Calendar days are the total days the vessels were owned by us for the relevant period including off hire days associated with major repairs, drydockings or special or intermediate surveys.
(4) Fleet utilization is the percentage of time that our vessels were available for revenue generating voyage days, and is determined by dividing voyage days by fleet calendar days for the relevant period. (5) Time charter equivalent, or TCE, is a measure of the average daily revenue performance of a vessel on a per voyage basis. Our method of calculating TCE is consistent with industry standards and is determined by dividing voyage revenues (net of voyage expenses) by voyage days for the relevant time period. Voyage expenses primarily consist of port, canal and fuel costs that are unique to a particular voyage, which would otherwise be paid by the charterer under a time charter contract, as well as commissions. TCE is a standard shipping industry performance measure used primarily to compare period-to-period changes in a shipping company's performance despite changes in the mix of charter types (i.e., spot charters, time charters and bareboat charters) under which the vessels may be employed between the periods.
(6) Daily vessel operating expenses, which includes crew costs, provisions, deck and engine stores, lubricating oil, insurance, maintenance and repairs is calculated by dividing vessel operating expenses by fleet calendar days for the relevant time period.
(7) Daily general and administrative expense is calculated by dividing general and administrative expense by fleet calendar days for the relevant time period
(8) Total vessel operating expenses, or TVOE, is a measurement of our total expenses associated with operating our vessels. TVOE is the sum of vessel operating expenses, management fees and general and administrative expenses. Daily TVOE is calculated by dividing TVOE by fleet calendar days for the relevant time period.

## Appendix V - Debt Profile*



* Repayment schedule does not include financing for the MV Avoca, MV Oregon, MV Saldahna and the NBs


## Appendix VI - Depreciation and Amortization



Appendix VII - Fleet Profile as of November 6, 2007

|  | $\begin{aligned} & \text { Year } \\ & \text { Built } \end{aligned}$ | DWT | Type | $\underset{\text { Employment }}{\text { Current }}$ | $\begin{aligned} & \text { Gross Rate } \\ & \text { per Day } \end{aligned}$ | Redelivery |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Earliest | Latest |
| Capesize: |  |  |  |  |  |  |  |
| Manasota | 2004 | 171,061 | Capesize | Spot | \$166,000 | Prompt | Prompt |
| Alameda | 2001 | 170,269 | Capesize | TC | \$73,000 | Jan-08 | Mar-08 |
| Samsara | 1996 | 150,393 | Capesize | тС | \$55,500 | Prompt | Prompt |
| Netadola | 1993 | 149,475 | Capesize | тC | \$52,500 | Prompt | Prompt |
| Brisbane | 1995 | 151,066 | Capesize | Spot | \$95,000 | Prompt | Prompt |
|  | 9.0 | 792,264 | 5 |  |  |  |  |
| Panamax: |  |  |  |  |  |  |  |
| Heinrich Oldendorff | 2001 | 73,931 | Panamax | вв | \$28,000 | Apr-08 | Jun-08 |
| Ligari | 2004 | 75,583 | Panamax | тC | \$31,550 | Prompt | Prompt |
| Padre | 2004 | 73,601 | Panamax | тС | \$81,000 | Oct-08 | Nov-08 |
| Mendocino | 2002 | 76,623 | Panamax | TC | \$37,500 | Prompt | Dec-07 |
| Maganari | 2001 | 75,941 | Panamax | тС | \$18,400 | Apr-08 | Jul-08 |
| Coronado | 2000 | 75,706 | Panamax | тC | \$81,750 | Sep-08 | Oct-08 |
| Ocean Crystal | 1999 | 73,688 | Panamax | тс | \$40,000 | Prompt | Prompt |
| Primera | 1998 | 72,495 | Panamax | тС | \$78,600 | Sep-08 | Oct-08 |
| La Jolla | 1997 | 72,126 | Panamax | тС | \$46,000 | Prompt | Dec-07 |
| Lanzarote | 1996 | 73,008 | Panamax | тС | \$43,750 | Prompt | Prompt |
| Iguana | 1996 | 70,349 | Panamax | тс | \$77,000 | Oct-08 | Nov-08 |
| Waikiki | 1995 | 75,473 | Panamax | TC | \$36,750 | Jan-08 | Mar-08 |
| Sonoma | 2001 | 74,786 | Panamax | Baumarine | \$60,941 |  |  |
| Toro | 1995 | 73,034 | Panamax | Baumarine | \$58,742 |  |  |
| Lacerta | 1994 | 71,862 | Panamax | Baumarine | \$59,176 |  |  |
| Catalina | 2005 | 74,432 | Panamax | Spot | \$80,000 | Prompt | Prompt |
| Majorca | 2005 | 74,364 | Panamax | Spot | \$72,000 | Prompt | Prompt |
| Bargara | 2002 | 74,832 | Panamax | Spot | \$75,300 | Prompt | Prompt |
| Capitola | 2001 | 74,832 | Panamax | Spot | \$80,000 | Prompt | Prompt |
| Samatan | 2001 | 74,823 | Panamax | Spot | \$80,000 | Prompt | Prompt |
| Ecola | 2001 | 73,931 | Panamax | Spot | \$82,000 | Prompt | Prompt |
| Redondo | 2000 | 74,716 | Panamax | Spot | \$85,000 | Prompt | Prompt |
| Marbella | 2000 | 72,561 | Panamax | Spot | \$61,000 | Prompt | Prompt |
| Xanadu | 1999 | 72,270 | Panamax | Spot | \$84,500 | Prompt | Prompt |
| Menorca | 1997 | 71,662 | Panamax | Spot | \$75,000 | Prompt | Prompt |
| Formentera | 1996 | 70,002 | Panamax | Spot | \$72,000 | Prompt | Prompt |
| Solana | 1995 | 75,100 | Panamax | Spot | \$88,750 | Prompt | Prompt |
| Paragon | 1995 | 71,259 | Panamax | Spot | \$64,000 | Prompt | Prompt |
| Tonga | 1984 | -66,798 | Panamax | Spot | \$70,500 | Prompt | Prompt |
| Handymax: |  |  |  |  |  |  |  |
| Matira | 1994 | 45,863 | Handymax | тC | \$32,300 | Oct-07 | Dec-07 |
|  | 13.0 | 45,863 | 1 |  |  |  |  |
| Supramax |  |  |  |  |  |  |  |
| Clipper Gemini | $2003$ | $\begin{aligned} & 51,201 \\ & 51,201 \end{aligned}$ | $\operatorname{Supramax}_{1}$ | вв | \$27,000 | Nov-08 | Jan-09 |
| Newbuildings: |  |  |  |  |  |  |  |
| TBN | 2007 | 170,000 | Capesize |  |  |  |  |
| TBN | 2009 | 180,000 | Capesize |  |  |  |  |
| TBN | 2009 | 180,000 | Capesize |  |  |  |  |
| TBN | 2010 | 180,000 | Capesize |  |  |  |  |
| TBN | 2010 | 82,000 | Kamsrmax |  |  |  |  |
| TBN | 2010 | 82,000 | Kamsrmax |  |  |  |  |
| TBN | 2009 | 75,000 | Panamax |  |  |  |  |
| TBN | 2010 | 75,000 | Panamax |  |  |  |  |
|  |  | 1,024,000 | 8 |  |  |  |  |
| Total Fleet | 8.4 | 4,043,116 | 44 |  |  |  |  |
| 1. For spot vessels the TCE rate is for the current voyage |  |  |  |  |  |  |  |
| 2. Prompt implies current month |  |  |  |  |  |  |  |
| 4. The quoted rates are not indications of future earnings and the Company gives no assurance or guarrantee of future rates. |  |  |  |  |  |  |  |

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